## G E N E MARKS

THE BUILDING VALUE SERIES

Strategies For Business Owners and Managers of ALL Ages To Build And Grow A High Value Company

## Workplace 2024

# Retaining and Attracting The Best Talent In a Tight Labor Market

Presented by Gene Marks, CPA



#### Boomers, GenX. Millennials, Gen Z.

For the first time in recent memory, there are now more than four generations of employees sharing the workplace, all with different needs, priorities and goals. How to respond?

Join founder of The Marks Group, Author, and Columnist Gene Marks for this entertaining and fast moving session. Gene will touch on some of the most important employee related issues in your company including:

- ✓ How trends and regulations in minimum wage, paid time off, and overtime will impact your ability to find and motivate employees.
- ✓ Innovative perks and benefits the big companies offer that you can too.
- ✓ The best places and tactics for finding employees and how to recruit them better than your competition.

AUTHOR. COLUMNIST. KEYNOTE SPEAKER.

**BUSINESS ADVISOR.** 

- ✓ The newest and innovative cloud based technologies that are helping companies of all sizes recruit, manage, compensate and make them more attractive to work for.
- ✓ A review of the most recent legislation regarding retirement plans.

## MARKS



Gene's presentations help business owners and managers of all industries to look ahead, with specific actions for growing and profiting based on the strategies of other business owners in their industry.

See Gene in Action www.GeneMarks.com



For questions or to book Gene, please email <a href="mailto:speaking@marksgroup.net">speaking@marksgroup.net</a>.

### **GENE MARKS**

#### AUTHOR, COLUMNIST, KEYNOTE SPEAKER, BUSINESS ADVISOR.

A past columnist for both The New York Times and The Washington Post, Gene now writes regularly for The Hill, The Philadelphia Inquirer, Forbes, Inc. Magazine, Entrepreneur Magazine and The Guardian.

Gene has written 5 books on business management, specifically geared towards small and medium sized companies. His most recent is *Want More Cash?*: 100+ Ideas And Strategies For Increasing Your Company's Cash Flow This Year.

Nationally, Gene appears regularly on Fox Business, MSNBC, as well as CBS Eye on the World with John Batchelor and SiriusXM's Wharton Business Channel where he talks about the financial, economic and technology issues that affect business leaders today.

Through his keynotes and breakout sessions, Gene helps business owners, executives and managers understand the political, economic and technological trends that will affect their companies and—most importantly—the actions they can take to continue to grow and profit.

Gene owns and operates the Marks Group PC, a highly successful tenperson firm that provides technology and consulting services to small and medium sized businesses.

Prior to starting the Marks Group PC Gene, a Certified Public Accountant, spent nine years in the entrepreneurial services arm of the international consulting firm KPMG in Philadelphia where he was a Senior Manager.

Gene also hosts two very popular podcasts: Thrive, sponsored by Paychex; and Small Biz Ahead, sponsored by The Hartford Insurance.

TESTIMONIALS

"Good morning, Gene, without a doubt, your presentation was the best closing session I have ever attended. I know you are doing the kickoff for Symposium and I'm sure I will be saying the same for the kickoff session. Somehow, you managed to make all the tough news entertaining. It was a master class on presenting." — Lewis Linda Dodd, Learning Specialist, North Carolina Association of CPAs

"In a word.... WOW! Gene absolutely delivered. He was spot on for our small business members. He packed a lot into 45 minutes and left everyone with something to take away. People were taking pictures of his slides during his presentation. The conversations about his keynote continued throughout the day. People said they emailed him right after he got off stage. Others mentioned that they were emailing their own accountants to find out if the advice he was giving could help them. They found out that they were entitled to tax relief or grants that would basically offset their price of attending our show. That is a tremendous value for our members. We could not be happier. He was fantastic."— Mike Adamson, President & CEO The Aircraft Electronics Association

"Gene, I would say in my 30 years of attending presentations, yours was THE MOST: valuable, relevant, properly paced, perfect amount of info; not too much, but enough, excellent humor, and perfectly executed presentation I have experienced." — Jill Keim, VP Relationship Manager, First Merchants Bank

"Gene was a huge hit again. We have never brought a speaker in back to back years. Gene certainly was worthy and delivered again!" — Kevin Gilbride, Executive Director, The Accredited Snow Contractors Association

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